



ORIC Kelowna Bldg
201 – 1405 St. Paul St.
Kelowna, BC V1Y 2E4
<http://www.siifund.ca>

Overview

The Southern Interior Innovation Fund launched investment operations on October 6, 2009 with its first close of \$6.2M. Investors in the fund include the Southern Interior Development Initiative Trust, Kootenay Savings Credit Union, Nelson & District Credit Union, Interior Savings Credit Union, Salmon Arm Savings Credit Union, Columbia Valley Credit Union and several individual investors. The fund is managed by John Drope and Brent Bolleman, as well as members of the board of directors and the investment review committee. The purpose of the fund is to provide growth capital and mentorship to companies based in the Southern Interior.

The fund is registered as a venture capital corporation, providing investors in the fund with a 30% B.C. investment tax credit (minimum investment is \$100,000). Interested investors are encouraged to contact the fund manager for further details on how to get involved.

Investment Focus

Prospective investments are evaluated on their individual merits, but generally the fund is looking for deals which meet the following criteria:

- Proven product/service, that is generating significant revenues (e.g. \$1M+/yr)
- Potential to grow revenues to \$5M-10M+/yr within the next few years
- Total investment required from the fund is between \$0.25M - \$1M
- Majority of employees are based in the Southern Interior
- Investment term of 5 years or less; a clear exit path for the investment exists
- Subordinated debt or equity financing in preferred shares

The fund is most interested in companies that require capital for growth, expansion, acquisition or for the purposes of facilitating a management buy-out.

Investment Process

Companies interested in investment by the fund are invited to complete in Excel format the one page Stage 1 application form located on the website (www.siifund.ca). Submit the form along with any supporting materials (e.g. business plan, etc.) to the fund using the contact information provided below. If the fund is interested in pursuing the investment opportunity further, it will contact the company for an in-person meeting. The timeline for receiving funding from this initial meeting ranges from two to four months depending on a variety of factors, including the number of other deals in development at a given time.

For further information, please contact: John Drope at jdroke@siifund.ca or 250-762-6860